



Indian Petrochemicals Corporation Ltd.

Regional Office : 1st Floor, Saffron Tower,
Panchavati, Ambawadi,
Ahmedabad - 380 006.

इंडियन पेट्रोकेमिकल्स कॉर्पोरेशन लिमिटेड

क्षेत्रीय कार्यालय : फर्स्ट फ्लोर, सेफ्रोन टावर,
पंचवटी, आंबावाडी,
अहमदाबाद - ३८० ००६



1st July 2004

	Grade	Price (Rs. / Mt)
Prime Grade	67GER092	53360
	67ER092	53360
	67GEF092	53940
	67EF092	53940
	70GEF102	55680
	57GER068	56840
	57GMR068	55680

Non Prime grades

Prices of 'B' & 'A' standardized grades will be lower by Rs 870/MT than the respective 'A' grade prices applicable for ex-factory and ex-stock point sales.

Prices of 'B' standardised grades will be lower by Rs 1740/MT than the prices of respective 'A' grade price applicable for ex-factory and ex-stock point sales.

Ex-Depot prices of Godown Sweepings will be lower by Rs 10,000/MT than the prime grade prices at respective locations.

Off grades		
	67ER092 / 67GER092	52200
	57GMR068	54520

Ex Stock point Prices

Location	Prime Grades - A Grades	
	67ER092	67EF092
Baroda	52350	52930
Ahmedabad	52410	52990
Rajkot	52520	53100
Surat	52400	52980
Indore	53370	53950
Bhiwadi	53240	53820
Jaipur	52930	53510
Jodhpur	52690	53270
Udaipur	52400	52980



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c) Sales Tax:

- i) Ex-Gandhar Complex Sales – Nil.
- ii) Ex-Baroda Complex Sales – Extra as applicable.
- iii) Ex-stock point sales – Extra as applicable for Baroda & Gandhar grades.

d) Excise-Duty

- i) Prices are inclusive of excise duty. The present rate of excise duty is 16%.

e) Terms of Payment

- i) 14 days credit from the date of dispatch.

f) Delayed Payment

- i) If payment is not received on due date, the delayed payment charges will be recovered as under :
 - First 30 days after credit period : 15% p.a.
 - 31 to 90 days after credit period : 18% p.a. (From date of invoice)
 - From 91st days after credit period : 21% p.a. (From date of invoice)

g) Freight

- h) For ex-factory sales, actual freight will be charged extra in the invoice, if material is required to be delivered at customer's destination.
- ii) For Ex-stock point sales, freight from ex-stock point to customer's location shall be paid by the customer.

Please feel free to contact us if you have any queries.

Thanking you,

Yours faithfully

For **Reliance Industries Ltd.**
(Plastics & Petrochemicals Division)

(Sudhir Kohli)
Senior Manager-Marketing

Encl.: a/a



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GWSRB.
Mortaral cell
Gandhinagar

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1-July-04

To: All IPCL DCAs - PVC

Dear Sir,

Sub: PVC Resin Prices Effective 1st July 2004

The prices of PVC Resin are as under:

1)

- We are enclosing herewith the pricing policy of Indovin PVC Resin of Baroda and Gandhar Complex applicable w.e.f. 1/7/2004
- Ex-Factory selling prices and Ex-stock point selling prices of all grades are as per enclosed list.
- Ex-Factory as well as the ex-stock point selling prices are inclusive of Excise duty.
- Please note that for payment of Excise duty on Ex-Factory sales, freight should not be included.
- For Ex-Factory sales, Excise duty shall be paid after considering deduction for cash discount, if applicable.
- As per management decision, quantity discount will not be considered for deduction for the purpose of Excise duty.

PACKING

Prices are inclusive of standard packing in 25 Kg / 1000 Kg bags.

• **OTHER TERMS AND CONDITIONS**

a) **Trade Discount** : Rs. 1000/- MT (on list price) is applicable for 57GER068 Ex-Gandhar & Ex-Depot sales. This discount is not to be effected in the invoice and to be released only through the credit notes on post sale basis.

b) **Quantity Discount** : For July '2004 purchases by customers.

Slab(Qty/MT)	0-26	27-98	99-249	250 & above
(RS/MT)	NIL	100	200	400

QD is not applicable on sale of PS, Wet Resin and Godown Sweeping.

c) **Cash Discount (Rs/MT)**

- Rs 464/- per MT for ex-factory sales on receipt of payment prior to dispatch. This is to be considered for excise duty payment.
- Rs 400/- per MT on EX-stock point sales on receipt of payment.
- Cash discounts are applicable for all grades except Plant Sweepings, Wet Resin and Godown Sweepings.
- EPI @ of Rs 30/MT/day is applicable for customer and dealers except on the sale of PS, Wet Resin and GS for ex:works as well as ex:stock point sales.

Handwritten notes in blue ink: "7/1", "25 kg bag", "7/1".